



2nd Quarter Ended 30 June 2021 Results

26 August 2021

Scope

1 Group financials

2 Operations review

SECTION 1

Group financials

Consolidated income statement summary

- The Group's revenue for 2Q21 and YTD were 28% and 3% higher than the corresponding period last year with higher contribution from all divisions except Property Division.
- Operating Profit for 2Q21 and YTD also registered increase of 34% and 2% respectively with higher contribution from all divisions except Property and Credit Financing Divisions.
- PBT and PAT for 2Q21 and YTD also benefitted from lower finance costs due to lower borrowings and lower costs of fund.
- Consequently, EPS for 2Q21 and YTD at 3.92 sen and 8.77 sen respectively were 121% and 7% above last year.

(RM' Million)	2Q21	2Q20	Change	YTD 2021	YTD 2020	Change
Revenue	1,262.4	989.6	28%	2,540.0	2,464.6	3%
Gross profit ¹	356.2	261.0	36%	735.1	676.2	9%
EBITDA	260.7	200.7	30%	559.0	543.6	3%
Operating profit ²	215.2	160.8	34%	466.0	456.8	2%
Finance expenses	(44.3)	(65.5)	(32%)	(96.3)	(129.1)	(25%)
Profit before tax	172.2	92.6	86%	373.8	326.9	14%
Taxation	(49.0)	(46.6)	5%	(110.0)	(117.3)	(6%)
Profit after tax	123.2	46.0	168%	263.8	209.6	26%
Attributable to shareholders	97.5	44.1	121%	218.3	204.4	7%
Attributable to MI	25.7	1.9	1213%	45.5	5.2	781%
EPS (sen)	3.92	1.77	121%	8.77	8.21	7%

Note:

1. Includes share of Inverfin's PBIT
2. Includes Interest Income, Share of Inverfin's PBIT by Property Division and share of associate and JV's PAT by Hafary; and share of JV's PAT by MMSB.

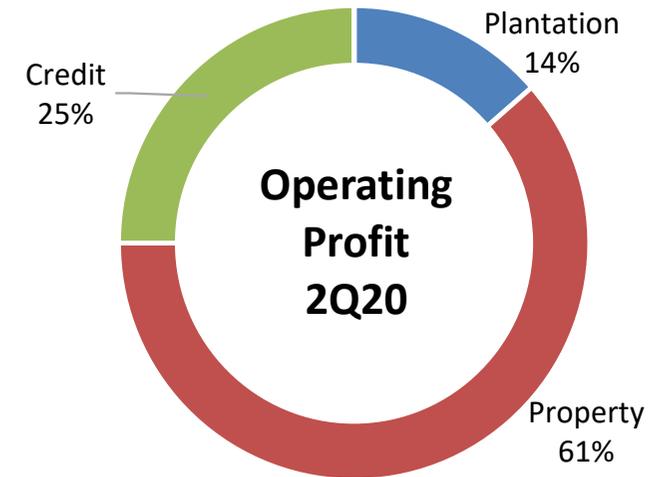
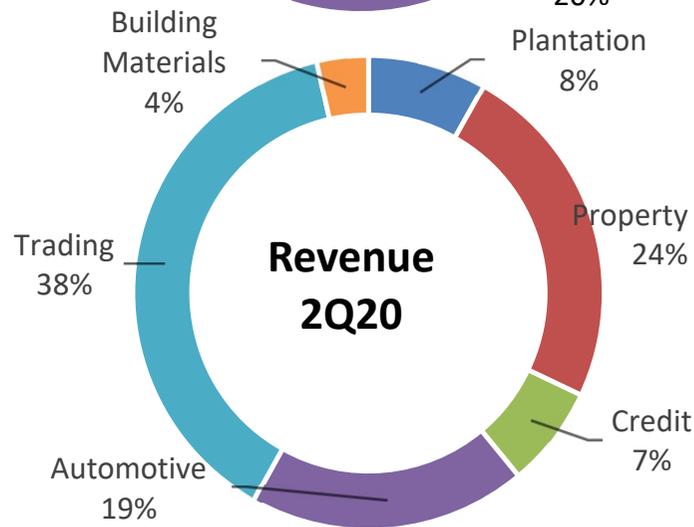
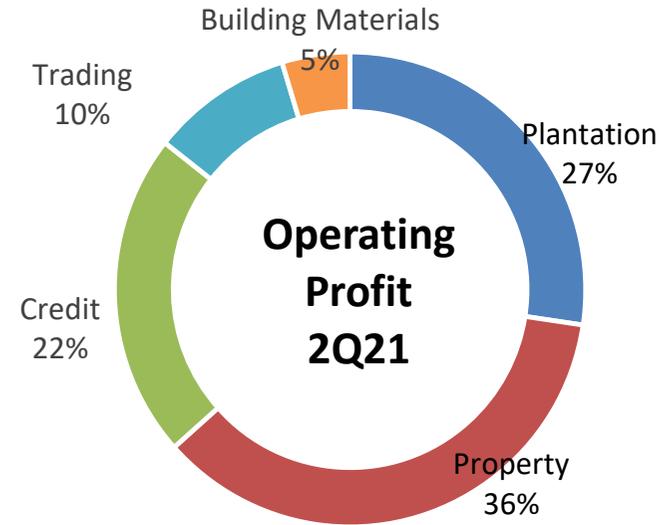
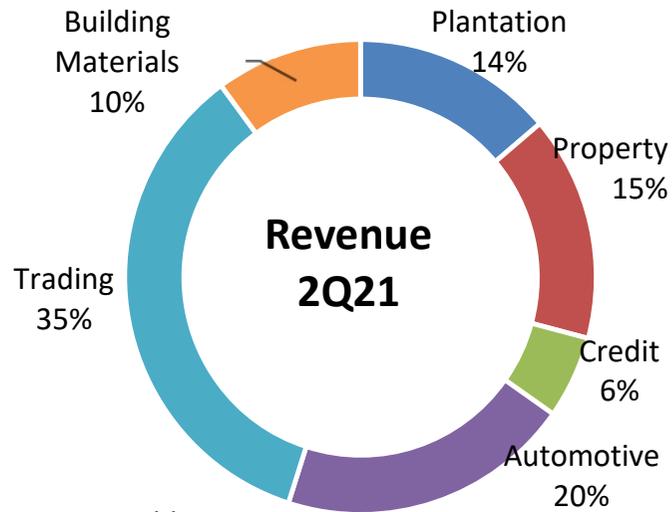
Group segment results

(RM' Million)	REVENUE			OPERATING PROFIT			REVENUE			OPERATING PROFIT		
	2Q21	2Q20	Change	2Q21	2Q20	Change	YTD 2021	YTD 2020	Change	YTD 2021	YTD 2020	Change
Plantation	181.1	83.6	117%	63.4	32.0	98%	302.4	185.4	63%	103.2	25.6	303%
Property ¹	201.7	246.0	(18%)	83.3	144.4	(42%)	469.5	736.9	(36%)	226.9	397.5	(43%)
Credit Financing	73.9	71.1	4%	51.3	58.8	(13%)	147.3	145.5	1%	107.1	125.8	(15%)
Automotive	264.8	196.1	35%	(3.7)	(19.2)	81%	577.0	474.0	22%	(1.2)	(29.2)	96%
Trading ²	459.0	394.4	16%	22.5	(15.7)	243%	900.1	871.6	3%	42.2	(0.2)	>1000%
Building Materials ³	132.2	36.3	264%	10.8	(16.6)	165%	253.7	156.0	63%	26.6	(10.7)	349%
Subtotal	1,312.7	1,027.5	28%	227.6	183.7	24%	2,650.0	2,569.4	3%	504.8	508.8	(1%)
Consolidation adjustments & others	(50.3)	(37.9)		(12.4)	(22.9)		(110.0)	(104.8)		(38.8)	(52.0)	
Group	1,262.4	989.6	28%	215.2	160.8	34%	2,540.0	2,464.6	3%	466.0	456.8	2%

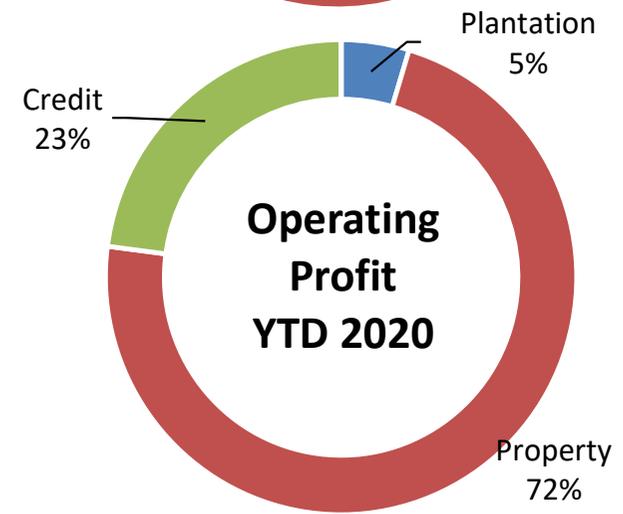
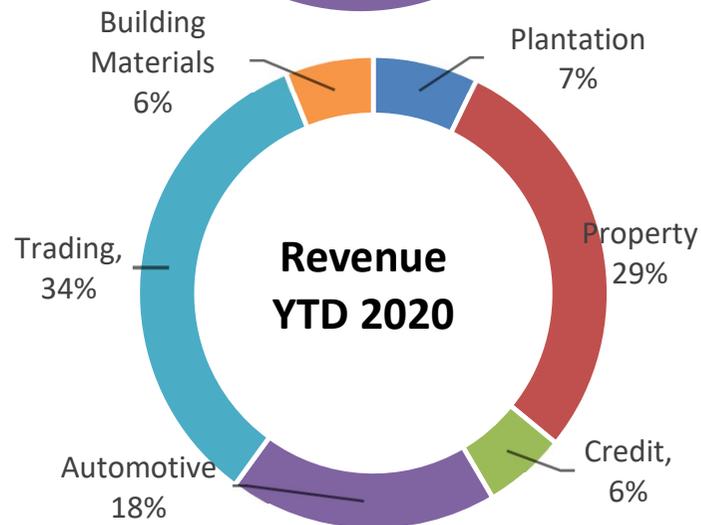
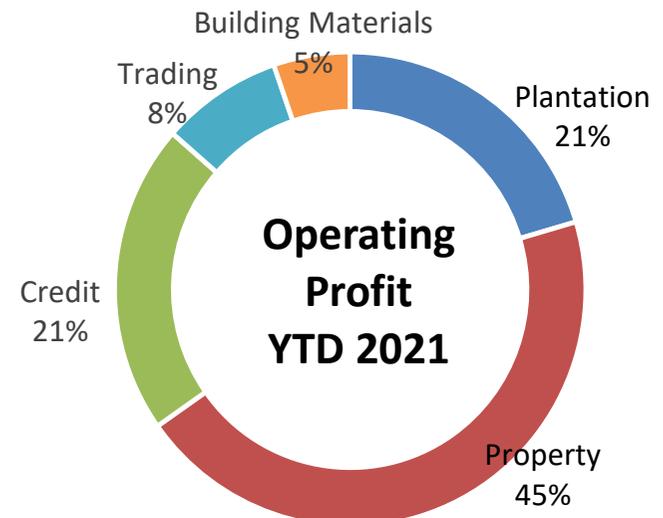
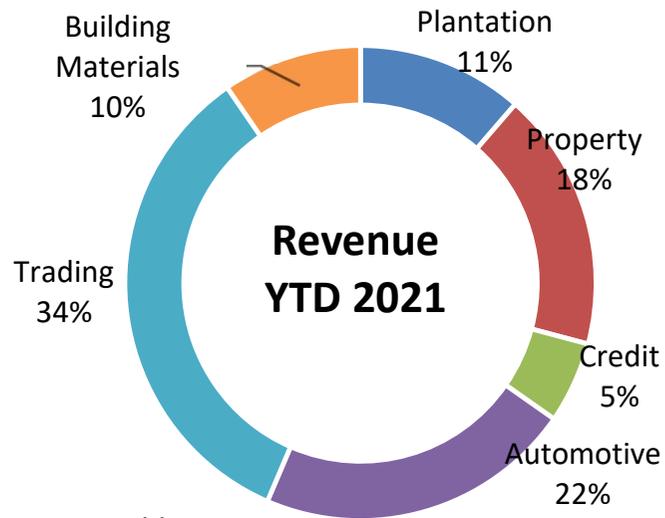
Note:

1. Includes share of Inverfin's PBIT from Menara Citibank
2. Includes share of JV's results by MMSB
3. Includes share of associate and JV's results by Hafary

Group segment results – 2nd Quarter



Group segment results – Year To Date



SECTION 2

Operations review

Plantations

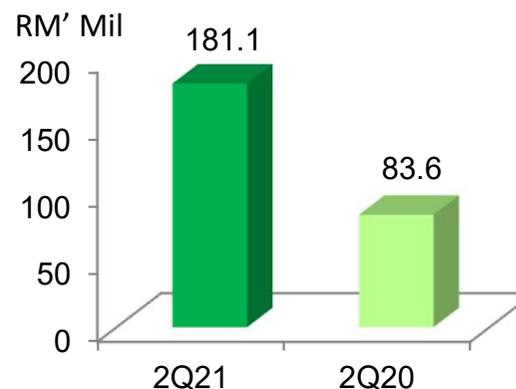
Results driven by higher selling prices & CPO volume

- Revenue for 2Q21 and YTD were 117% and 63% higher than last year respectively with higher average selling prices of CPO and PK and higher sales volume of CPO. PK sales volume for 2Q21 was higher than last year but lower by 4% for the YTD.

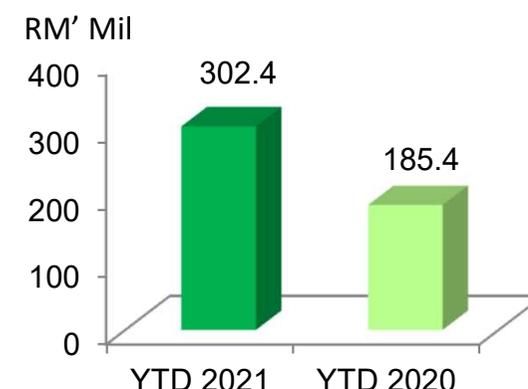
	2Q21	2Q20	YTD 2021	YTD 2020
Average Prices				
• CPO	4,365	2,321	4,148	2,569
• PK	2,709	1,382	2,652	1,540
Sales Volume				
• CPO	35,713	30,821	62,001	61,941
• PK	7,951	7,744	14,714	15,329
Production Vol.				
• FFB	148,750	152,708	279,034	284,688
• CPO	34,813	35,545	62,588	66,020
• PK	7,893	7,953	14,602	15,260

- Sales volume benefitted from favourable movement in inventories.
- The YTD production costs of CPO at RM1,933/mt (YTD 2020: RM1,780/mt) was affected by lower CPO production volume arising from lower FFB yield and lower OER at 20.11% (YTD 2020: 21.03%) due to seasonal yield trend and changes in cropping patterns. The lower FFB production was mitigated by higher FFB purchased which was at a higher average cost.
- Consequently, operating profit for 2Q21 and YTD were significantly higher than last year by 98% and 303% respectively.

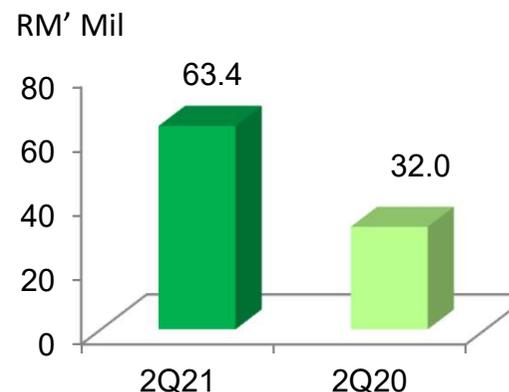
2Q Revenue



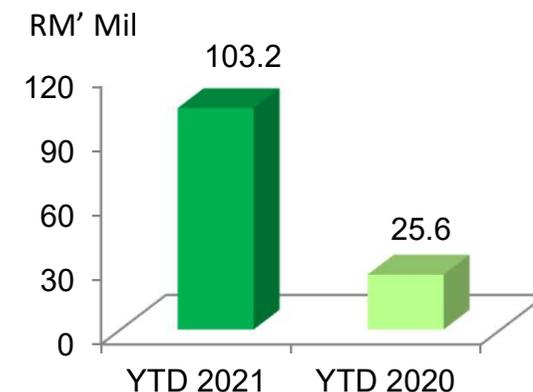
YTD Revenue



2Q Operating Profit



YTD Operating Profit

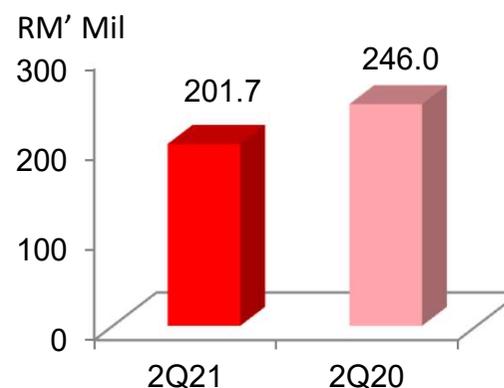


Property Investment and Development

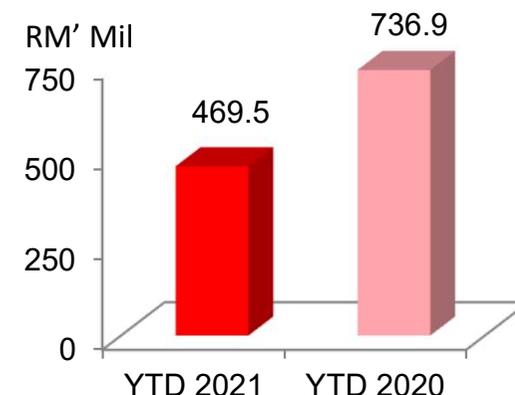
Lower contribution from sales of non-strategic properties

- Revenue for 2Q21 and YTD were 18% and 36% lower than last year respectively due to lower sales of non-strategic properties, mitigated by higher contribution from property development and investment properties segments.
- The property development benefitted from a 83% and 21% increase in project sales for 2Q21 and YTD respectively.
- Investment properties segment benefitted from Menara Hap Seng 3 and the newly acquired investment properties in Labuan.
- Consequently, Operating profit for 2Q21 and YTD were 42% and 43% below the corresponding period last year.

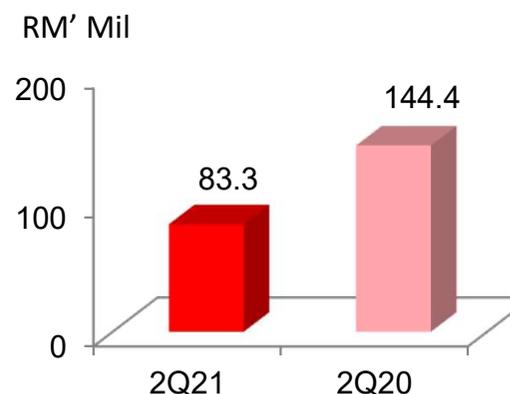
2Q Revenue



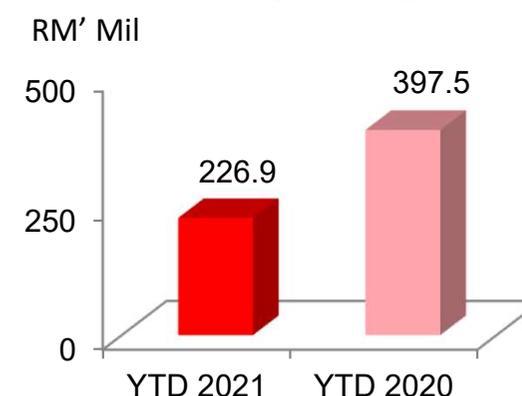
YTD Revenue



2Q Operating Profit



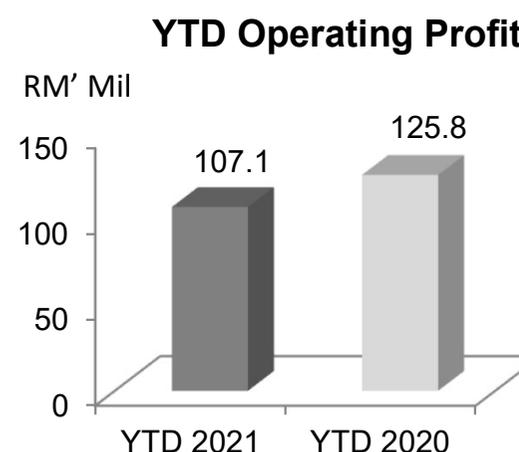
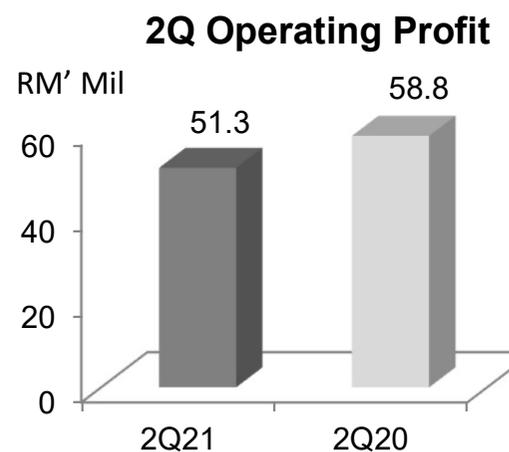
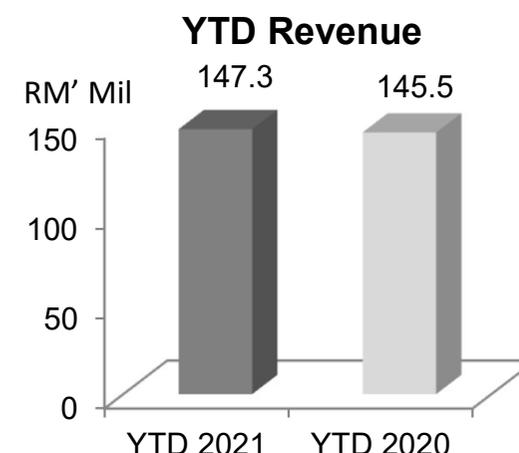
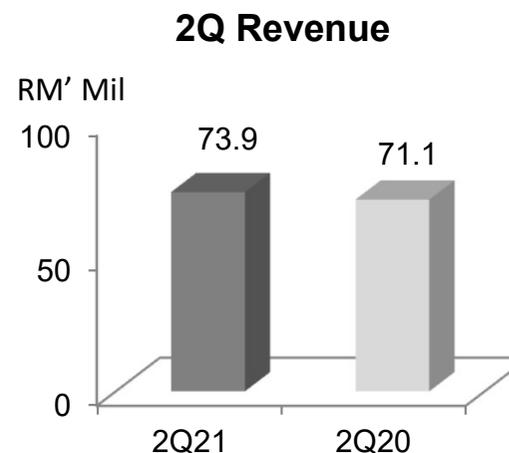
YTD Operating Profit



Credit Financing

Operating profit affected by higher provision for impairment

- ❑ The Division's revenue for 2Q21 and YTD were higher than last year by 4% and 1% respectively, mainly due to higher loan base.
- ❑ Loan base as at end 2Q21 at RM3.81 billion was 4% higher than last year (2Q20: RM3.66 billion).
- ❑ NPL ratio as at end 2Q21 was higher at 2.48% (2Q20: 2.40%) as certain sectors in the division's loan portfolio were negatively affected by the COVID-19 pandemic which resulted in higher provision for impairment.
- ❑ Consequently, Operating profit for 2Q21 and YTD were lower than last year by 13% and 15% respectively.

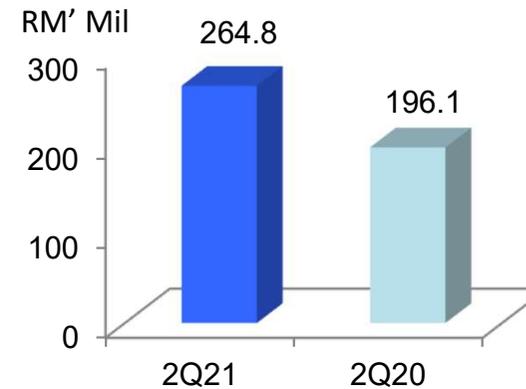


Automotive

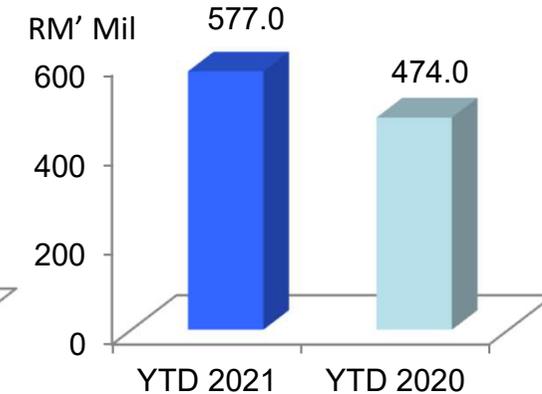
Higher revenue and margin for PC & CV

- Revenue for 2Q21 and YTD were 35% and 22% higher than the corresponding period last year respectively with higher revenue from both passenger car (“PC”) and commercial vehicle (“CV”) segments.
- PC revenue increased by 62% in 2Q21 and 31% for YTD with higher sales volume by 44% and 24% respectively, benefitted from current sales tax exemption. However, the aftersales segment registered 15% lower revenue for 2Q21 and 18% lower for YTD due to customers delaying car servicing and lower repairs and maintenance works with the reduced car usage during the various movement control orders (“MCO”).
- CV revenue for 2Q21 and YTD increased by 14% and 34% respectively with higher sales of Fuso trucks.
- Despite the higher revenue and improved margin from both PC & CV, Operating loss were recorded for 2Q21 and YTD due to fixed operating costs during the suspension of operations in compliance with the various MCO. However, operating losses were significantly reduced compared to last year.

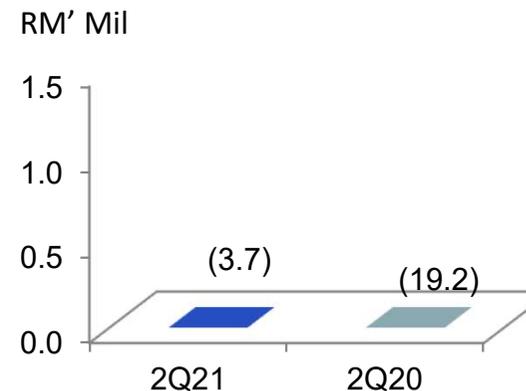
2Q Revenue



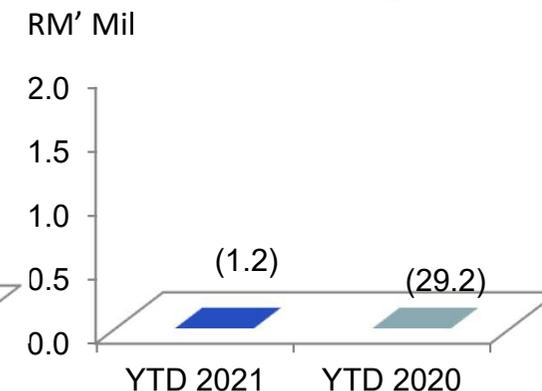
YTD Revenue



2Q Operating Profit



YTD Operating Profit

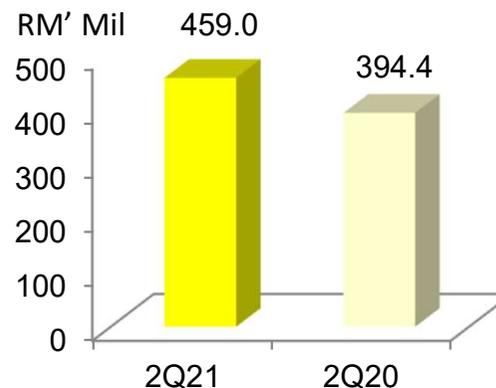


Trading

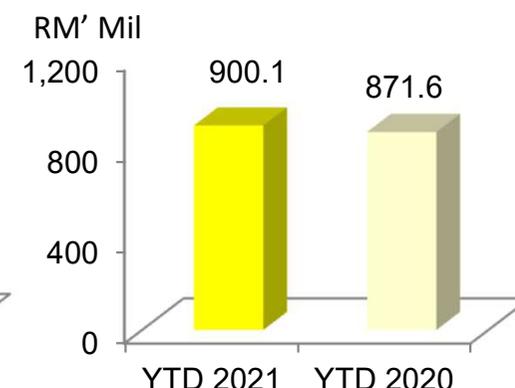
Higher revenue and margin, and lower forex loss and expenses

- ❑ The Division comprises the fertilizers trading (“FT”), general trading (“GT”), and ceramic tiles business under Malaysian Mosaics Sdn Bhd (“MMSB”).
- ❑ Division’s revenue for 2Q21 and YTD were higher than last year by 16% and 3% respectively with better performance from all businesses in 2Q21 and higher contribution from FT and MMSB for the YTD.
- ❑ FT’s revenue at RM349.3 mil for 2Q21 and RM655.8 mil for YTD were 8% and 1% above last year respectively due to higher average selling price (“ASP”) and higher sales volume in 2Q21 and higher ASP for YTD. Demand for 2Q21 continued to be supported by strong CPO prices. However, the YTD sales volume was affected by timing of deliveries to customers as shipments from suppliers were delayed by global shortage of shipping containers.
- ❑ GT business continued to be affected by the slowdown in property development and construction activities due to the various MCO. 2Q21 revenue at RM67.9 mil was higher by 44% from a lower base last year whilst the YTD revenue at RM148.9 mil contracted by 8%.
- ❑ However, MMSB’s revenue for 2Q21 and YTD at RM41.8 mil and RM95.3 mil were 68% and 59% above last year with higher revenue from its domestic, export markets and overseas operations on the back of lower base last year.
- ❑ Operating profit for 2Q21 and YTD also benefitted from higher profit margin achieved by all businesses, significantly reduced foreign exchange loss for 2Q21 coupled with reduced operating expenses due to improved operational efficiency and costs controls.

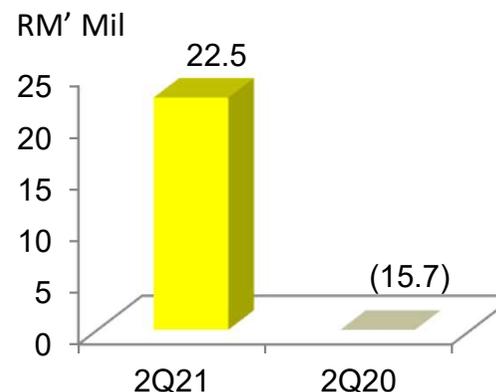
2Q Revenue



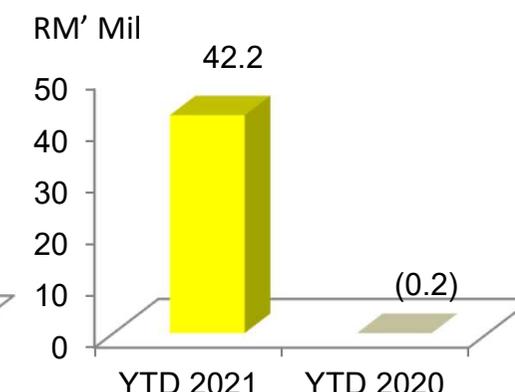
YTD Revenue



2Q Operating Profit



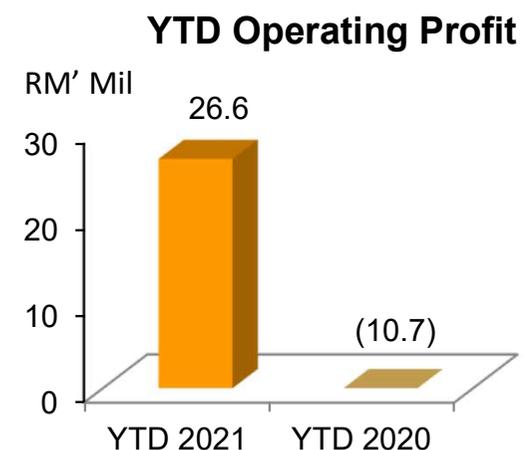
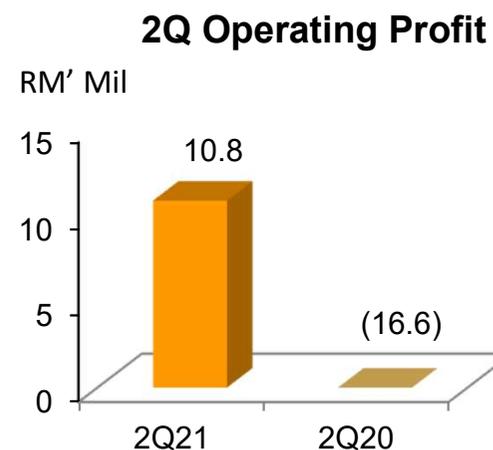
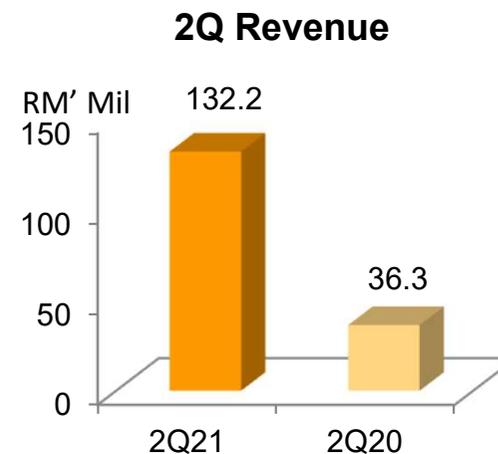
YTD Operating Profit



Building Materials

Better results from both QBM & Hafary

- ❑ The Division comprises the quarry, asphalts and bricks businesses (“QBM”); and trading of building materials by Hafary (“Hafary”).
- ❑ Revenue for 2Q21 and YTD were above the corresponding period last year by 264% and 63% respectively with higher contribution from both businesses.
- ❑ QBM’s revenue for 2Q21 and YTD at RM34.5 mil and 73.4 mil respectively were 77% and 5% above last year respectively, mainly due to higher sales volume of aggregate in Malaysia and Singapore.
- ❑ Hafary’s revenue for 2Q21 and YTD at RM97.7 mil and RM180.3 mil respectively were significantly higher than last year by 483% and 110% respectively with higher sales from both project and general sectors, benefitted from recovery of the construction and renovation activities in Singapore.
- ❑ Consequently, the Division registered significant improvement in its 2Q21 and YTD Operating profits.
- ❑ Last year, results were affected by the suspension of operations in compliance with the various MCO in Malaysia and the Circuit Breaker (“CB”) measures in Singapore.





Thank You